

Script for **Warm Market** You Do **NOT** Want to Call

This script is for people you know (Warm Market) that you do not want to call. This is NOT for cold market leads! Practice this out loud before calling.

Note: Talk a bit faster than normal to show you're in a hurry and sound Happy - like someone just handed you \$20,000 in cash!

{If you get voicemail}

Hey **{firstname}**, can you give me a quick call back. I have something real important to tell you. Thanks. **{your name and phone #}**

{If they answer}

{40 sec script} Hey **{firstname}**, how you doing? ____

Hey, I have just a minute before an appointment, but I had you at the TOP of my list to call today. I need to ask 3 people I respect for a FAVOR so I'm calling you. May I ask you for a QUICK favor? ___ Great. Now you may have NO INTEREST in what I am excited about, and that's 100% OK with me. BUT, I just saw a 62 year old friend of mine (an average guy) just start a simple and fun online business and he earned more income in his 1st month than he earned on any job in his life, and hundreds of people have exceeded \$10,000 per month residual income **and 12 people achieved over \$1 million /year in just 1-4 years**. Here's my favor: Can I count on you to watch a 3 minute 50 second video – & then tell me if you think I'm crazy or not? ____

NOTE: TAKE them - when they are in front of their computer, TELL them your website address on the phone, and ask "What do you see at the top of the page? ___ Do you best to avoid emailing them your website. If you must, use a free email tracker like www.getnotify.com or gmail chrome extension CloudHQ

{If they ask "What is it?"}

I don't have a lot of time right now, I have an appointment, all I need is 3 minutes and 50 seconds to see a video and tell me if you think I'm crazy. Real quick – when will you have 3 minutes & 50 seconds in front of your computer & I'll call you? ____

{If they continue with questions}

I'm sorry I caught you at a bad time. I have my appointment now. I'll try to get back to you later. I have to go. Let's talk soon. Bye. **{hang up}**

{Get Your Own Domain Name}

Go to either: www.freenom.com or www.namecheap.com and get a short and catchy domain name. I have www.VIPcruises777.com and www.GetPaidMore.org – I do try to avoid “2” or “4” as you'll constantly be explaining which spelling. These domain names are as cheap as \$1.50 for a year, and on freenom.com you can get one for FREE for 12 months. Make sure to redirect your domain to your website and double-check it once a month.

Note:

Notice that in the script there is the phrase “**and 12 people are earning over \$1 million /year in just 1-4 years.**”

Only include this phrase in **red** – if you know that the person has ever earned over \$100,000 per year in a home business before.

People who have never earned over \$100,000 per year, may find this number to be unbelievable, although it is true. Remember, perception is important.